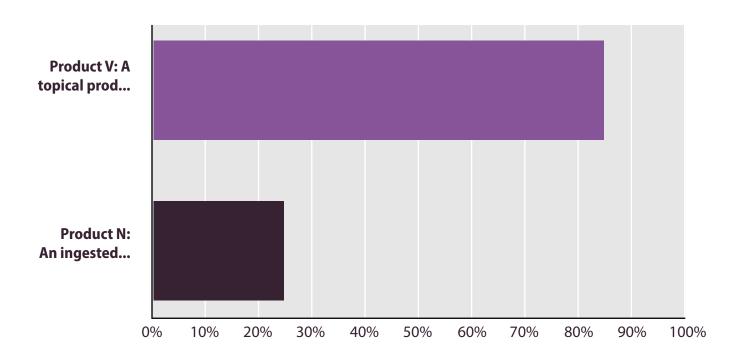


Q1 When thinking about flea and tick protection for your dog, which of the two products described below would you prefer to use with your dog?

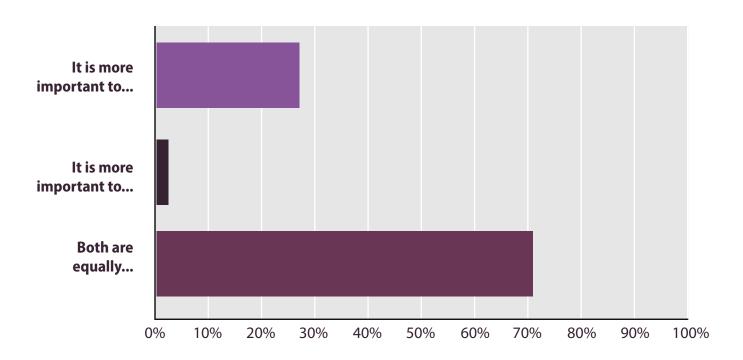
Answered: 2,723 Skipped: 0



Answer Choices		Responses	
Product V: A topical product that is applied on the skin of the back of your dog once a month that repels and kills fleas and ticks through contact before they have a chance to bite your dog.	84.25%	2,294	
Product N: An ingested, beef flavored oral chew given to your dog once a month that only kills fleas and ticks after they bite your dog.	15.75%	429	

Q2 Do you believe it is more important to "prevent" fleas and ticks from biting your dog or to "kill" fleas and ticks?

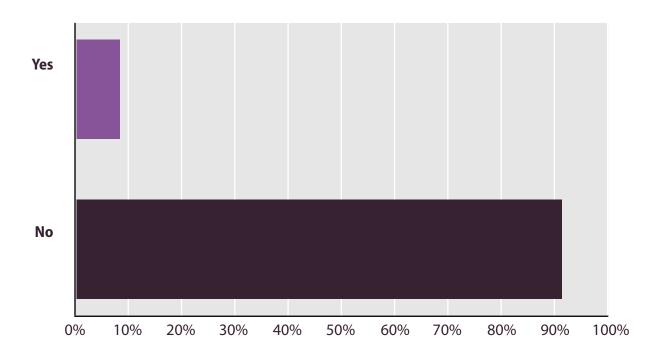
Answered: 2,723 Skipped: 0



Answer Choices	Responses	
It is more important to prevent flea and tick bites.	27.10%	738
It is more important to kill fleas and ticks.	2.42%	66
Both are equally important.	70.47%	1,919

Q3 Would you buy a flea and tick control product that was effective at killing fleas and ticks but required the fleas and ticks to bite your dog in order to die?

Answered: 2,723 Skipped: 0

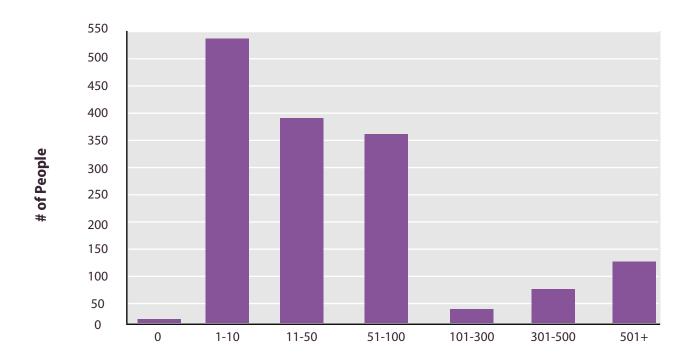


Answer Choices	Respo	Responses	
Yes	8.96%	244	
No	91.04%	2,479	

Total 2,723

Q4 How many times do you believe one flea can bite your dog in a single day?

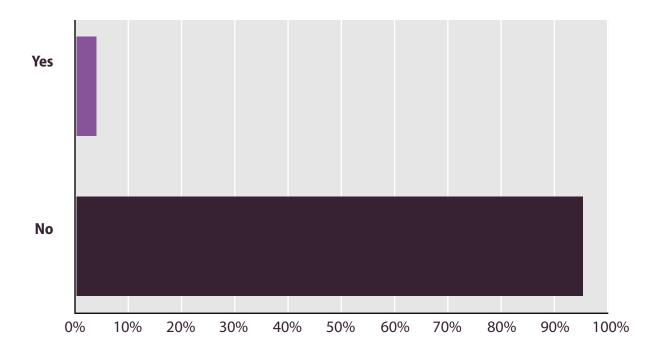
Answered: 1,554 Skipped: 0



Proposed # of bites per day

Q5 Would you personally use a human tick and mosquito protection product that required the bug to bite you before it worked?

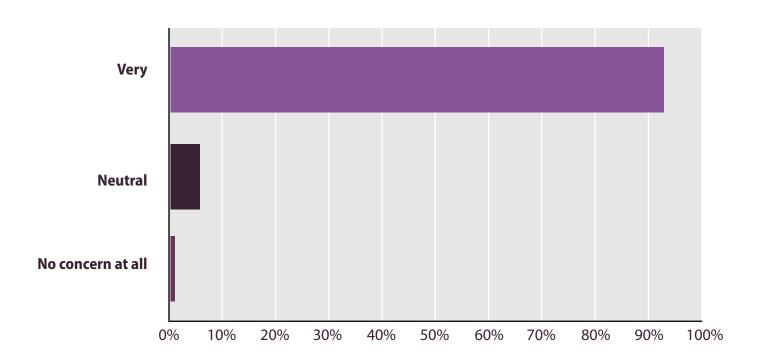
Answered: 2,723 Skipped: 0



Answer Choices	Respo	Responses	
Yes	4.30%	117	
No	95.70%	2,606	

Q6 How concerned are you about preventing the pain or discomfort your pet feels when it's bitten by a flea, tick or mosquito?

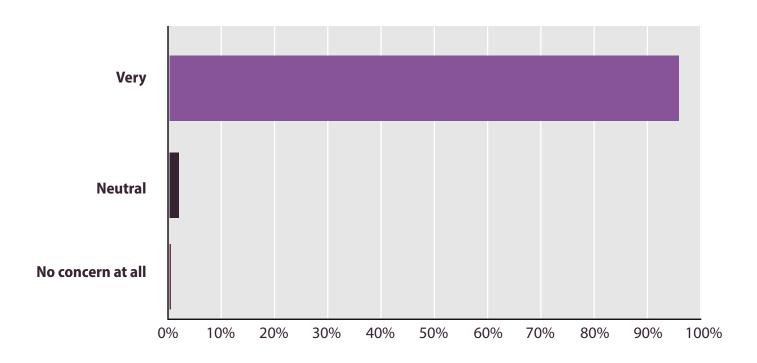
Answered: 2,723 Skipped: 0



Answer Choices	Responses
Very	93.32 % 2,541
Neutral	6.13% 167
No concern at all	0.55 % 15

Q7 How concerned are you about the potential for disease transmission when a flea, tick or mosquito bites your pet?

Answered: 2,714 Skipped: 9



Answer Choices		Respo	Responses	
	Very	96.90%	2,630	
	Neutral	2.76%	75	
	No concern at all	0.33%	9	
Tatal		2 :	2.714	